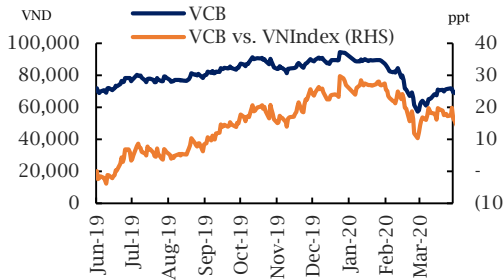


BUY

TP upside/(downside) -7%

Close 26 June 2020

Price VND 83,300
12M Target VND 77,600



Market cap	US\$13.3 bn
6M avg. daily turnover	US\$4.5 mn
Outstanding shares	3,709 mn
Free float	11%
FINI ownership	23.8%
Major shareholders	92.4%
2020E Asset/equity (x)	13.3
2020E P/E (x)	17.0
2020E P/B (x)	3.1
FOL remaining room	6.2%
2020E Dividend yield (%)	0.0%

Source: FiinPro, Yuanta Vietnam

Research Analyst:
Tanh Tran
+84 28 3622 6868 ext 3874
tanh.tran@yuanta.com.vn
Bloomberg code: YUTA

Annual General Meeting Takeaways

[VCB](#) held its annual general meeting (AGM) on June 26.

Key Takeaways

VCB targets 2020E credit growth of 10% YoY (vs. our forecast of 13% YoY). In 1H20, the bank estimates credit growth of 3.4% YTD.

The bank has not set a 2020E PBT target but estimates PBT of VND11.3 tn in 1H20, fulfilling 44% of our full-year PBT forecast.

Stock dividend at 18% of par value is to be paid in the 2H20, resulting in an additional 668 mn new shares.

VCB plans to sell 6.5% of charter capital via private placement, equivalent to 241 mn new shares to be issued with lock-up period of 1 year. VCB might issue 36 mn shares to its strategic partner, Mizuho Bank, which would maintain Mizuho’s ownership stake at 15%. The other 205 mn shares will be issued to other investors (although Mizuho could also choose to raise its stake to higher than 15%).

NPL ratio target is below 1.50% vs. our forecast of 0.87%. VCB estimates its 2Q20 NPL ratio at 0.82% (+4bps YTD).

Our view

Our 2020E credit growth forecast of 13% YoY appears high vs. the bank’s guidance of 10%.

Capital strengthening. VCB’s CAR (under Basel II) was 9.2% as at 4Q19 which is just slightly above the 8% minimum requirement for CAR, indicating a need for capital strengthening. Thus, we believe that VCB’s decision not to pay a cash dividend is due to the SBV’s prudential guidance for all the banks but also its specific need for capital retention. The additional capital from the private placement should help increase CAR by 1.5ppt to 10.7%.

Strong deposit franchise. VCB has the cheapest funding cost in the sector, backed by its high CASA ratio of 29.4% as at 1Q20. This is a competitive advantage vs. peers in cushioning NIM downside as banks cut lending rates to support Covid-impacted borrowers. VCB’s loan loss coverage ratio of 235% – the highest in the sector – implies a strong buffer for the bank to weather the probable asset quality deterioration that has and will occur amid the global crisis.

Our recommendation is under review. Our forecasts for 2020E appears too high vs guidance, and our fair valuation is below the current market price. We believe that investors should focus on quality in the current dismal global outlook, and we view [VCB](#) as the highest quality name in our coverage. This should at least cushion the downside risk, but trees do not grow to the sky.

ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES ARE LOCATED IN APPENDIX A.

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HOLD–Underperform: In our view, the stock's fundamentals are relatively less attractive than peers at the current price. Our thesis is based on our analysis of the company's outlook, financial performance, catalysts, valuation and risk profile.

SELL: We have a negative outlook on the stock based on our expected absolute or relative return over the investment period. Our thesis is based on our analysis of the company's outlook, financial performance, catalysts, valuation and risk profile. We recommend investors reduce their position.

Under Review: We actively follow the company, although our estimates, rating and target price are under review.

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Taiwan persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Attn: Research
Yuanta Securities Investment Consulting
4F, 225,
Section 3 Nanking East Road, Taipei 104
Taiwan

Hong Kong persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Attn: Research
Yuanta Securities (Hong Kong) Co. Ltd
23/F, Tower 1, Admiralty Centre
18 Harcourt Road,
Hong Kong

Korean persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Head Office
Yuanta Securities Building
Euljiro 76 Jung-gu
Seoul, Korea 100-845
Tel: +822 3770 3454

Indonesia persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Attn: Research
PT YUANTA SECURITIES INDONESIA
(A member of the Yuanta Group)
Equity Tower, 10th Floor Unit EFGH
SCBD Lot 9
Jl. Jend. Sudirman Kav. 52-53
Tel: (6221) - 5153608 (General)

Thailand persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Research department
Yuanta Securities (Thailand)
127 Gaysorn Tower, 16th floor
Ratchadamri Road, Pathumwan
Bangkok 10330

Vietnam persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Research department
Yuanta Securities (Vietnam)
4th Floor, Saigon Centre
Tower 1, 65 Le Loi Boulevard,
Ben Nghe Ward, District 1,
HCMC, Vietnam
