

Vietnam: Banking

HOLD - Underperform

TP upside (downside) -9%

Close 20 Oct 2020

Price	VND 24,800
12M Target	VND 22,500

Share price performance relative to VNI



Source: Bloomberg

US\$2.6 bn
US\$5.8 mn
2,438 mn
70%
22.8%
5.3%
8.3x
8.4x
1.2x
0.1%
0.0%

Source: FiinPro, (*) Yuanta Vietnam

Research Analyst: Tanh Tran +84 28 3622 6868 ext 3874 tanh.tran@yuanta.com.vn Bloomberg code: YUTA

Vietnam Prosperity Bank (VPB VN)

Credit costs soar in 3Q20

Event

VPB reported 3Q20 PATMI of VND2.3 tn (-24% QoQ/-1% YoY). The decline was largely to increased provisioning. In 9M20, VPB's PATMI was VND7.5 tn (+31% YoY), fulfilling 106% of our forecast for 2020E. **Details**

Credit growth (including corporate bonds) was 16.5% YTD. The SBV has increased VPB's full-year credit growth allocation to 23%.

3Q20 net interest income was VND7.9 tn (+2% QoQ/-1% YoY), while NIM on total average assets was 7.75% (-2bps QoQ/-1.3ppt YoY).

3Q20 net fee income was VND941 bn (+37% QoQ/ +33% YoY). Other non-interest income (mostly recoveries) decreased by -4% QoQ/-5% YoY to reach VND521 bn.

Provisioning jumped by +42% QoQ/+10% YoY to reach VND3.9 tn in 3Q20, which dented earnings. In 9M20, total provisioning increased slightly (+3% YoY) to reach VND10.3 tn. The NPL ratio (Cat. 3–5 NPLs) was 3.65% (+44bps QoQ/+15bps YoY).

LLR ratio was 48% (-1ppt QoQ/-2ppt YoY) in 3Q20. Despite the increase in provisioning in 3Q20, VPB's reserve coverage remains among the lowest figures in the industry.

Short-term capital for medium to long-term loans was 27.8%, well below the 40.0% regulatory cap.

Our view

Increased provisioning is negative but not surprising. As discussed in our <u>3Q20 earnings preview</u>, we anticipated that VPB's relatively low LLR ratio in 2Q20 might force it to increase provisioning in 3Q20. This has indeed come to pass, and we expect this issue to persist in 4Q20 given the bank's even lower LLR ratio of 3Q20 than that of 2Q20.

Capital levels are strong with total CAR (under Basel II) of slightly more than 11%, well above the minimum requirement of 8%.

Keep an eye on rising NPLs. Total NPLs were VND10.1 tn (+23bps YTD) as at 3Q20. Of which, cat. 3 NPLs increased by 15% YTD & cat. 4 NPLs jumped by 36% YTD.

Reiterate HOLD–Underperform. The unsecured consumer finance business remains our key concern. Although everything has its price, VPB's discount to the sector is insufficient to elicit our buying interest. The stock trades at 1.2x 2020E P/B vs. the sector median of 1.3x despite what we view as its higher-than-sector-average asset risk. Our target price implies –9% 12-month downside.

ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES ARE LOCATED IN APPENDIX A.

Yuanta does and seeks to do business with companies covered in its research reports. As a result, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making their investment decision.

Appendix A: Important Disclosures

Analyst Certification

Each research analyst primarily responsible for the content of this research report, in whole or in part, certifies that with respect to each security or issuer that the analyst covered in this report: (1) all of the views expressed accurately reflect his or her personal views about those securities or issuers; and (2) no part of his or her compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed by that research analyst in the research report.

Ratings Definitions

BUY: We have a positive outlook on the stock based on our expected absolute or relative return over the investment period. Our thesis is based on our analysis of the company's outlook, financial performance, catalysts, valuation and risk profile. We recommend investors add to their position.

HOLD-Outperform: In our view, the stock's fundamentals are relatively more attractive than peers at the current price. Our thesis is based on our analysis of the company's outlook, financial performance, catalysts, valuation and risk profile.

HOLD–Underperform: In our view, the stock's fundamentals are relatively less attractive than peers at the current price. Our thesis is based on our analysis of the company's outlook, financial performance, catalysts, valuation and risk profile.

SELL: We have a negative outlook on the stock based on our expected absolute or relative return over the investment period. Our thesis is based on our analysis of the company's outlook, financial performance, catalysts, valuation and risk profile. We recommend investors reduce their position.

Under Review: We actively follow the company, although our estimates, rating and target price are under review.

Restricted: The rating and target price have been suspended temporarily to comply with applicable regulations and/or Yuanta policies.

Note: Yuanta research coverage with a Target Price is based on an investment period of 12 months. Greater China Discovery Series coverage does not have a formal 12 month Target Price and the recommendation is based on an investment period specified by the analyst in the report.

Global Disclaimer

© 2020 Yuanta. All rights reserved. The information in this report has been compiled from sources we believe to be reliable, but we do not hold ourselves responsible for its completeness or accuracy. It is not an offer to sell or solicitation of an offer to buy any securities. All opinions and estimates included in this report constitute our judgment as of this date and are subject to change without notice.

This report provides general information only. Neither the information nor any opinion expressed herein constitutes an offer or invitation to make an offer to buy or sell securities or other investments. This material is prepared for general circulation to clients and is not intended to provide tailored investment advice and does not take into account the individual financial situation and objectives of any specific person who may receive this report. Investors should seek financial advice regarding the appropriateness of investing in any securities, investments or investment strategies discussed or recommended in this report. The information contained in this report has been compiled from sources believed to be reliable but no representation or warranty, express or implied, is made as to its accuracy, completeness or correctness. This report is not (and should not be construed as) a solicitation to act as securities broker or dealer in any jurisdiction by any person or company that is not legally permitted to carry on such business in that jurisdiction.

Yuanta research is distributed in the United States only to Major U.S. Institutional Investors (as defined in Rule 15a-6 under the Securities Exchange Act of 1934, as amended and SEC staff interpretations thereof). All transactions by a US person in the securities mentioned in this report must be effected through a registered broker-dealer under Section 15 of the Securities Exchange Act of 1934, as amended. Yuanta research is distributed in Taiwan by Yuanta Securities Investment Consulting. Yuanta research is distributed in Hong Kong by Yuanta Securities (Hong Kong) Co. Limited, which is licensed in Hong Kong by the Securities and Futures Commission for regulated activities, including Type 4 regulated activity (advising on securities). In Hong Kong, this research report may not be redistributed, retransmitted or disclosed, in whole or in part or and any form or manner, without the express written consent of Yuanta Securities (Hong Kong) Co. Limited.

Taiwan persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Attn: Research Yuanta Securities Investment Consulting 4F, 225, Section 3 Nanking East Road, Taipei 104 Taiwan

Hong Kong persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Attn: Research Yuanta Securities (Hong Kong) Co. Ltd 23/F, Tower 1, Admiralty Centre 18 Harcourt Road, Hong Kong

Korean persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Head Office Yuanta Securities Building Euljiro 76 Jung-gu Seoul, Korea 100-845 Tel: +822 3770 3454

Indonesia persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Attn: Research PT YUANTA SECURITIES INDONESIA (A member of the Yuanta Group) Equity Tower, 10th Floor Unit EFGH SCBD Lot 9 Jl. Jend. Sudirman Kav. 52–53 Tel: (6221) – 5153608 (General)

Thailand persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Research department Yuanta Securities (Thailand) 127 Gaysorn Tower, 16th floor Ratchadamri Road, Pathumwan Bangkok 10330

Vietnam persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Research department Yuanta Securities (Vietnam) 4th Floor, Saigon Centre Tower 1, 65 Le Loi Boulevard, Ben Nghe Ward, District 1, HCMC, Vietnam

YUANTA SECURITIES NETWORK



YUANTA SECURITIES VIETNAM OFFICE

Head office: 4th Floor, Saigon Centre, Tower 1, 65 Le Loi Boulevard, Ben Nghe Ward, District 1, HCMC, Vietnam

Institutional Research

Matthew Smith, CFA

Head of Research Tel: +84 28 3622 6868 (ext. 3815) matthew.smith@yuanta.com.vn

Tam Nguyen Analyst (Property) Tel: +84 28 3622 6868 (ext. 3874) tam.nguyen@yuanta.com.vn

Tram Nguyen Assistant Analyst Tel: +84 28 3622 6868 (ext. 3872) tram.nguyen@yuanta.com.vn

Institutional Sales

Huy Nguyen Head of Institutional sales Tel: +84 28 3622 6868 (3808) Huy.nguyen@yuanta.com.vn Binh Truong Deputy Head of Research (O&G, Energy) Tel: +84 28 3622 6868 (3845) binh.truong@yuanta.com.vn

Tanh Tran Analyst (Banks) Tel: +84 28 3622 6868 (3874) tanh.tran@yuanta.com.vn

Duyen Nguyen Sales Trader Tel: +84 28 3622 6868 (ext. 3890) duyen.nguyen@yuanta.com.vn