Strategy Weekly: Peaking out?

Matthew Smith, CFA Head of Research +84 28 3622 6868 matthew.smith@yuanta.com.vn

The bull market is starting to exhibit signs of fatigue. The index managed a marginal gain last week but this was driven by extremely strong performance by a handful of heavyweights. Overall market breadth was notably weak. This led to the curious result of a 0.5% week-on-week gain in the VNI (USD terms) but a 5.0% gain in the MSCI Vietnam Index and a 3.1% gain in the FTSE Vietnam 30. The latter index is the benchmark for a Taiwanese ETF that is set to be listed today (April 19).



VN30 Components												
Ticker	Closing price (VND K)	WoW chg	Cont to VN30 (WoW)	TTM PE (x)								
BID	42.0	-5.2%	-1%	25								
BVH	57.9	-7.2%	-1%	29								
CTG	42.0	-1.2%	-1%	11								
FPT	79.7	-2.9%	-6%	18								
GAS	86.0	-3.2%	-1%	21								
HDB	26.7	-4.8%	-6%	10								
HPG	54.6	10.2%	42%	13								
KDH	31.4	-1.4%	-1%	15								
MBB	30.2	-3.7%	-8%	10								
MSN	100.1	8.7%	15%	96								
MWG	134.0	0.5%	1%	15								
NVL	108.0	20.0%	33%	27								
PDR	71.0	3.5%	2%	25								
PLX	52.8	-5.5%	-2%	73								
PNJ	90.9	0.7%	0%	20								
POW	13.2	-4.3%	-1%	13								
REE	51.0	-4.7%	-1%	10								
SBT	22.0	-3.1%	-1%	23								
SSI	34.0	-3.5%	-2%	16								
STB	22.1	-2.6%	-4%	15								
тсв	40.5	-2.8%	-11%	11								
TCH	23.0	-13.1%	-3%	9								
TPB	27.7	-3.8%	-3%	8								
VCB	96.3	-1.2%	-2%	20								
VHM	101.0	2.1%	4%	12								
VIC	143.0	14.5%	58%	84								
VJC	129.0	-2.1%	-3%	978								
VNM	96.9	-2.9%	-10%	21								
VPB	49.0	3.7%	14%	12								
VRE	34.0	-3.0%	-2%	32								
Source: Bloomberg, Yuanta Vietnam. Pricing date: April 16, 2021.												

Index, Flows, and FX Performance

- VNINDEX: 1238 (+0.6% WoW / +12.2% YTD / +58.7% YoY)
- VHINDEX: 293 (-0.2% WoW / +44.3% YTD / +169.5% YoY)
- UPCOM Index: 81.8 (-1.5% WoW / +9.9% YTD / +58.7% YoY)
- Average daily turnover: US\$1,117 mn (+26% WoW)
- Foreigners net sold US\$99mn of three-index constituents
- VND:USD rate: 23,072 (-4bp WoW / +11bp YTD / +1.64% YoY)

Rumored US listings were the flavor of the week. Clearly, this was kicked off most notably by a Bloomberg article indicating that Vingroup (+14.5% WoW) is mulling a US IPO of its automotive manufacturing subsidiary, Vinfast, at a valuation of at least US\$50bn. This prompted the surge in VIC, which is Vietnam's largest single stock by index weighting.

Breadth shifted to negative, a possible indicator that the bull market may be set for a reasonable and healthy pullback. The VN30 had just 9 weekly gainers vs 21 losers, and the broader VNI had 176 gainers vs 206 losers. Among the big caps, VIC accounted for 58% of the index's gain, with HPG (+10.2% WoW), NVL (+20.0%), and MSN (+8.7%) also driving the index's modest uptick last week.

The MSCI Vietnam posted a solid 5% weekly gain, substantially outperforming the broader VNI (+0.5% in USD terms) and regional markets. That outcome was driven by VIC (which has an 18.6% weighting in the MSCI Vietnam), HPG (14.2% weighting), and even NVL (4.0% weighting). The FTSE Vietnam 30 Index was likewise driven to a historical high on April 16; a Taiwanese competitor's ETF uses the latter index as its benchmark. The ETF is set to be listed today (00885 TT).

Vietnam was moved back to the currency manipulator watchlist in the US Treasury's semiannual report issued Friday. In our view, the move is clearly positive and indicates the Biden administration's predominant focus on geopolitics rather than overly rigid adherence to strict quantitative measures. In any case, we expect the SBV to continue its focus on managing the currency for <u>stability</u>.

Tread carefully. We haven't suddenly become structurally bearish, but a tactical risk-off trade may be worth considering as we head toward the end of April. Vietnam is a stock pickers' market, but a reasonable c.10% decline in the VNI (i.e., back to its 100-day moving average) would set up a more attractive entry level in the higher quality stocks.



Industrials Dohaco

88,200

97,871 11%

5.1%

16%

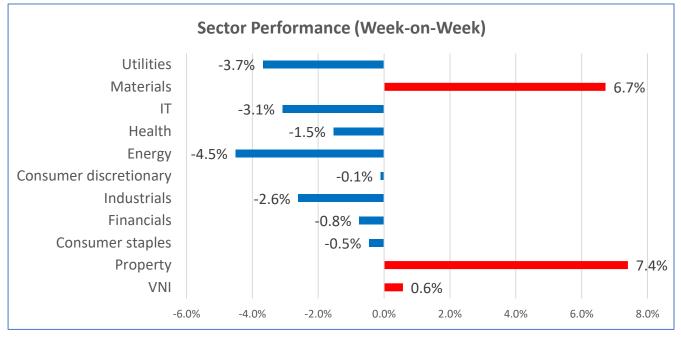
	Vietnam Covera	-90 0 11	Market	3-month		Current	Target		2020E		
Sector	Company	Stock code	cap (USDm)	ADT (USDm)	Yuanta Rating	price (VND)	price (VND)	Up (down) side		12-m TSR*	
Banks	Asia Commercial Bank	ACB VN	3,101	12.8	BUY	33,100	38,115	15%	0.0%	15%	
	BIDV	BID VN	7,322	4.9	SELL	42,000	37,300	-11%	0.0%	-11%	
	HD Bank	HDB VN	1,841	5.2	BUY	26,650	23,711	-11%	0.0%	-11%	
	MB Bank	MBB VN	3,663	21.6	BUY	30,200	34,233	13%	0.0%	13%	
	Sacombank	STB VN	1,728	27.0	HOLD-Underperform	22,100	16,790	-24%	0.0%	-24%	
	Vietcombank	VCB VN	15,480	6.2	BUY	96,300	114,650	19%	0.8%	20%	
	Vietnam Prosperity Bank	VPB VN	5,208	10.2	HOLD-Underperform	48,950	22,500	-54%	0.0%	-54%	
Brokers	HCM City Securities	HCM VN	423	6.2	BUY	32,000	26,532	-17%	4.1%	-13%	
	Saigon Securities	SSI VN	952	18.6	HOLD-Outperform	34,000	18,328	-46%	1.8%	-44%	
	Viet Capital Securities	VCI VN	462	3.6	HOLD-Underperform	64,400	26,449	-59%	1.3%	-58%	
	VNDirect Securities	VND VN	344	7.1	HOLD-Underperform	37,000	13,150	-64%	1.9%	-63%	
Energy	PV POW	POW VN	1,340	8.7	BUY	13,200	13,137	0%	2.3%	2%	
Sector Comp Banks Asia C BIDV HD Bai MB Bai Sacom Vietco Vietna Brokers HCM C Saigor Viet Ci Saigor Viet Ci VNDire Energy PV POV PV NT PCC1 Consumer Masan Phu Ni Digiwo Oil & GAS PV Dri Property Nam L Novala Khang Vinhor	PV NT2	NT2 VN	263	0.7	SELL	21,100	19,318	-8%	7.1%	-1%	
	PCC1	PC1 VN	210	1.1	BUY	25,400	34,864	37%	0.0%	37%	
Frokers F Brokers F Brokers F S V Energy F F Consumer M F Consumer M F Oil & GAS F Property N	Masan Group	MSN VN	5,096	7.2	HOLD-Outperform	100,100	84,908	-15%	0.0%	-15%	
	Phu Nhuan Jewelry	pnj vn	896	2.0	BUY	90,900	92,197	1%	2.0%	3%	
	Digiworld	DGW VN	215	1.5	HOLD-Outperform	115,500	31,574	-73%	1.3%	-71%	
Oil & GAS	PV Drilling	PVD VN	399	9.8	HOLD-Outperform	21,850	10,429	-52%	0.0%	-52%	
V Brokers H Sa V Energy P P Consumer M P Consumer M P D Oil & GAS P	Nam Long	NLG VN	423	2.4	HOLD-Outperform	34,200	30,517	-11%	1.5%	-9%	
	Novaland	NVL VN	4,639	9.9	HOLD-Outperform	108,000	65,073	-40%	0.0%	-40%	
	Khang Dien	KDH VN	761	2.3	BUY	31,400	31,081	-1%	1.6%	1%	
	Vinhomes	VHM VN	14,400	11.9	BUY	101,000	94,862	-6%	0.0%	-6%	
Transport	Airports Corp Vietnam	ACV VN	6,690	0.9	HOLD-Underperform	70,900	76,400	8%	0.7%	8%	

*Notes: 1) TSR = Total shareholder return over the next 12 months inclusive of expected share price change and dividends. 2) 3-month ADT refers to matched orders and does not include put-through blocks. 3) Stock ratings and pricing data is as of close on April 16, 2021. Source: Bloomberg, Yuanta Vietnam

1.1 BUY

DHC VN

214



Source: Bloomberg (April 16)

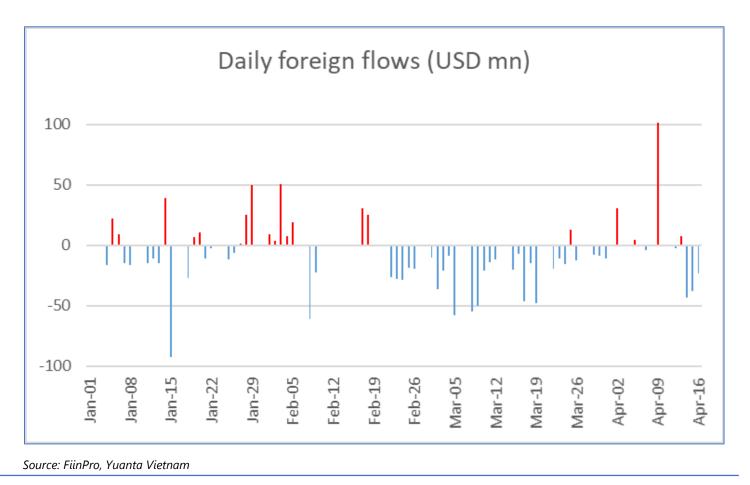


Vietnam Strategy Weekly

Foreigners reverted to the regular pattern of net selling Vietnam following the previous week's rare week of substantial net buying, which was primarily focused on VHM. Foreigners net sold a total of US\$99 million of Vietnam stocks during the week. The net selling was relatively persistent with only one day of net buying (Tuesday). Interestingly, FINIs were small net buyers (US\$2mn) on the Hanoi market. Additionally, the MSCI Vietnam Index (+5.0% WoW in USD terms) substantially outperformed the VNI (+0.5%); this is due to its heavy weightings in last week's handful of outperformers, notably VIC but also HPG, MSN, and even NVL.

MSCI Vietnam: Top 10 components (March 2021)												
Stock	Float-adjusted market cap											
Code	Company name	(US\$ bn)	Index weight									
VIC	Vingroup	4.32	18.64%									
VHM	Vinhomes	3.53	15.23%									
HPG	Hoa Phat Group	3.29	14.21%									
VNM	Vinamilk	3.12	13.46%									
MSN	Masan	1.88	8.13%									
VCB	Vietcombank	1.52	6.57%									
VRE	Vincom Retail	1.32	5.70%									
NVL	Novaland	0.93	4.00%									
VJC	Vietjet Aviation	0.91	3.94%									
SAB	Sabeco	0.5	2.16%									
	Total top 10	21.32	92.04%									

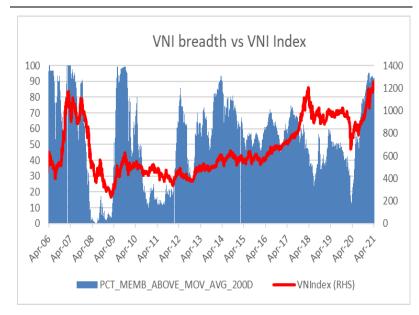
Source: MSCI (weightings are as of March 31, 2021)





Vietnam Strategy Weekly

Ready for a correction? We haven't suddenly become structurally bearish, but the market may be set to correct here. We are particularly concerned about the poor breadth despite last week's surge in volumes. Recent corrections during the bull market that started in March 2020 have bounced off the 50-day moving average, and the VNI is only 5.0% above that level now. A deeper correction would likely find support at the 100-day moving average, and the market is 9.3% higher than the 100-day MA as of Friday's close.



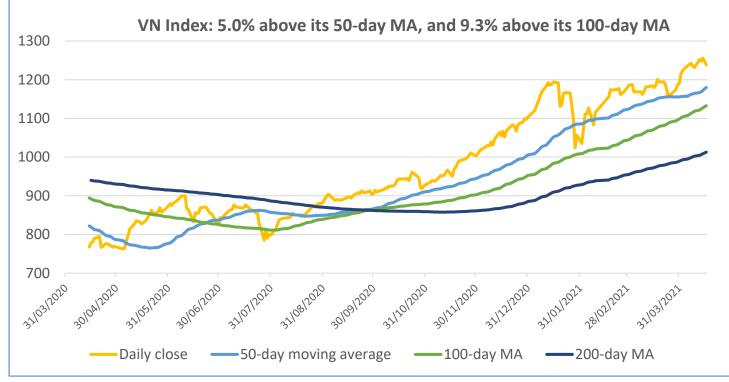
VN 30 breadth										
	WoW	МоМ	YTD							
Gainers	9	16	23							
Losers	21	14	7							

Source: Bloomberg (April 16)

VN Index breadth

МоМ	YTD
176	283
206	95

Source: Bloomberg, Yuanta Vietnam

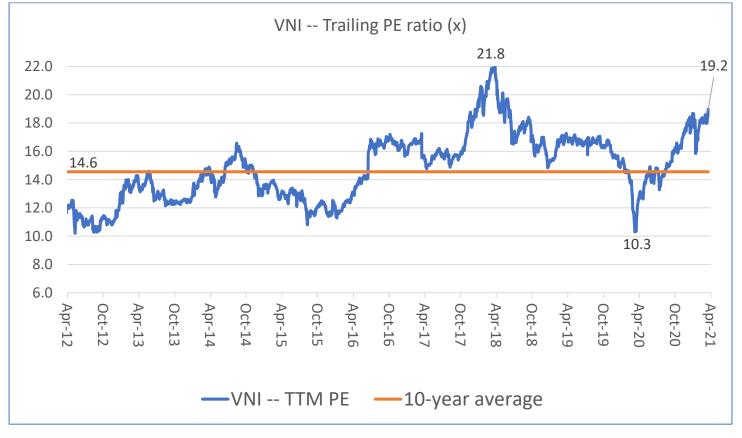


Source: Bloomberg, Yuanta Vietnam

Source: Bloomberg, Yuanta Vietnam (April 16)



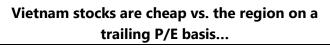
Source: FiinPro, Bloomberg, Yuanta Vietnam (April 16)

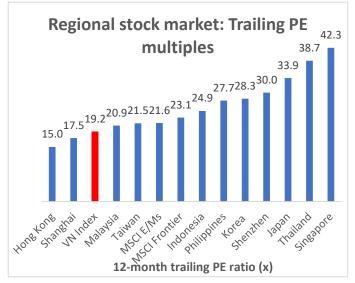


Source: Bloomberg, Yuanta Vietnam (April 16)



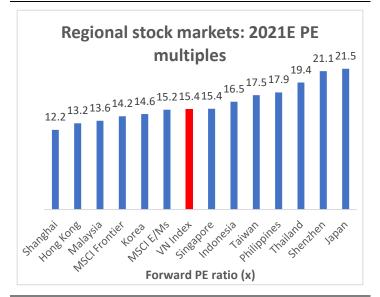
Vietnam Strategy Weekly



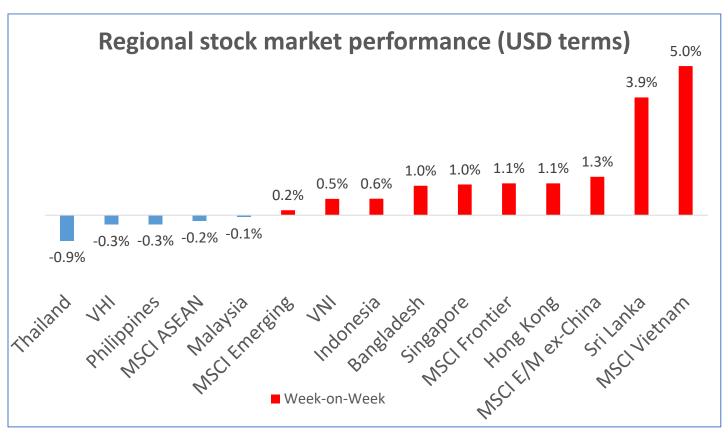


Source: Bloomberg, Yuanta Vietnam

...but in the middle of the pack on forward earnings multiples.

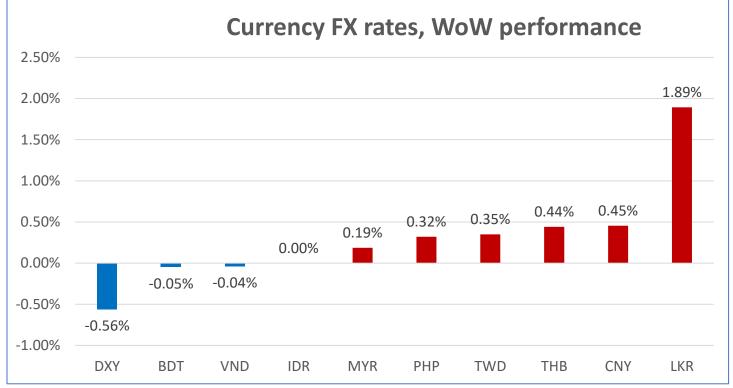


Source: Bloomberg (2021E consensus PE), Yuanta Vietnam



Source: Bloomberg, Yuanta Vietnam (April 16)





Regional currencies: VND retains its low-volatility characteristics amid the global interest rate ruckus

Source: Bloomberg (April 16)

The US Treasury in Friday's semi-annual report upgraded Vietnam from "currency manipulator" status back to the watchlist for currency manipulation. This is a reversal of the US categorization of Vietnam as a currency manipulator last year. Friday's report acknowledged that Vietnam (along with Taiwan and Switzerland) had again breached Washington's quantitative triggers for currency manipulation, but nevertheless did not apply the currency manipulator status to any nation.

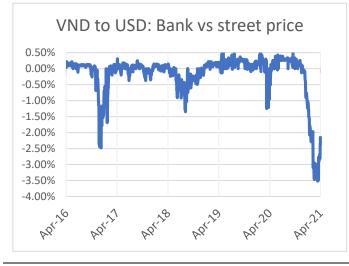
In our view, the move indicates the Biden administration's predominant focus on geopolitics rather than strict adherence to quantitative measures. This represents a departure from the Trump administration. In any case, we continue to believe the fundamental currency valuation drivers point toward moderate appreciation of the Vietnamese dong, and we expect the SBV to remain focused on managing the currency for stability rather than for export competitiveness.

Confirming evidence that the recent spike in the "free market" USD cash premium may have begun to decline. We previously postulated that a key reason for increased demand for USD cash is the gold arbitrage trade. The SJC has kept its gold selling prices relatively high during what has been among the weakest 1Q results for global gold prices in years. However, the Vietnam premium for physical gold has tightened a bit more last week, falling from an estimated 16.1% on March 30 to 12.2% on April 8 before rebounding to 13.6% of April 14. The day-to-day volatility of the premium is primarily driven by global gold price movements, as the SJC prices tend to react relatively slowly. Our analysis indicates that the cash dollar premium tends to spike when the Vietnam gold price trends roughly 10% higher than global gold. Cyrptocurrencies may have played a role here too. If so, the weekend's collapse in Bitcoin etc. may result in further dampened demand for USD cash.

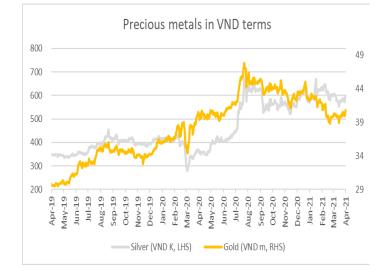
In any case, our main point here is that the premium for USD cash is apparently being primarily driven by Vietnamspecific factors and should not be interpreted as a sign of an erosion of confidence in the domestic currency.



Grey market US dollar cash premium spiked substantially to a peak of 3.5% in March...



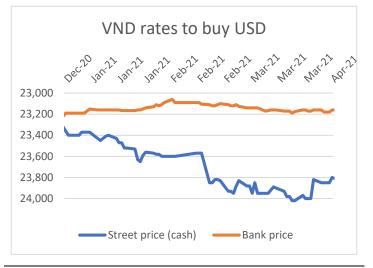
Source: FiinPro, Yuanta Vietnam. Bank data refers to VCB's published electronic selling price vs. the "free market" price for USD notes.



Global and silver (in VND terms) made a comeback in global markets last week.

Source: Bloomberg, Yuanta Vietnam. This data represents XAUVND and XAGVND and are not on-the-ground or physical metal prices.

... but the premium for USD cash has been showing signs of erosion in April.

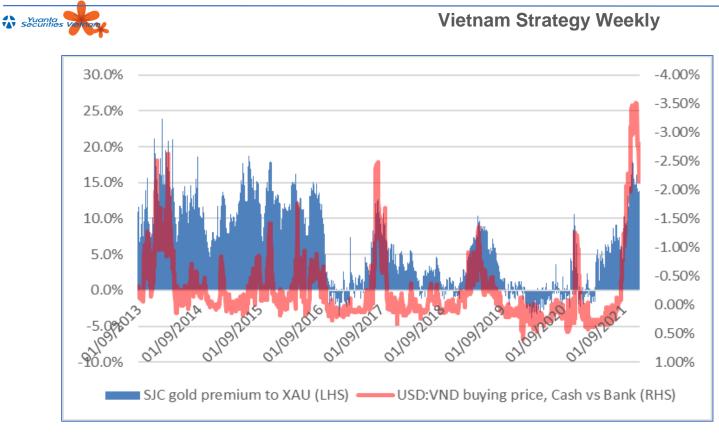


Source: FiinPro, Yuanta Vietnam



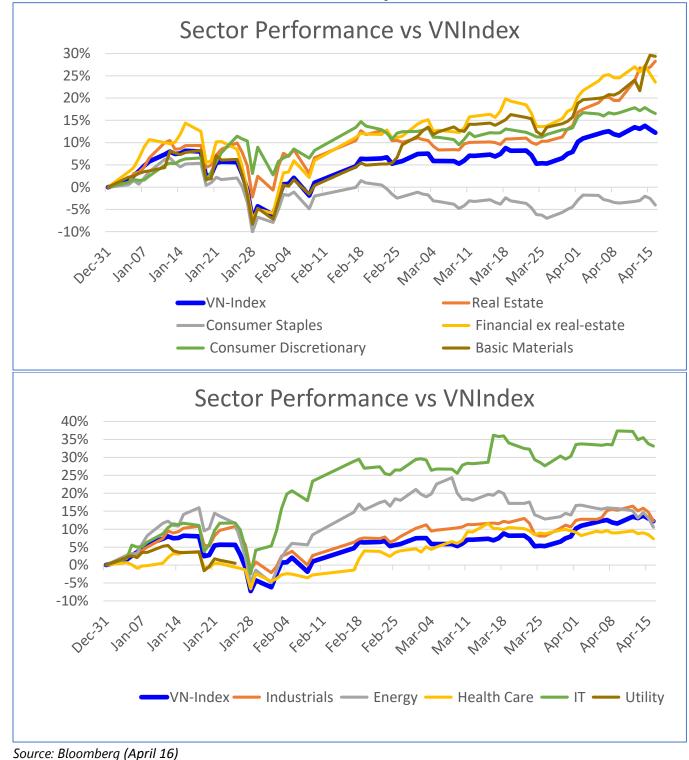
SJC physical gold selling prices have eased, albeit slowly

Source: FiinPro, Yuanta Vietnam Note: The Aug 12 bid-ask spread was highest since at least Feb 2015.



Source: FiinPro, Yuanta Vietnam (April 16).





Sector performance YTD: Banks took a breather last week, but property (VIC falls into this sector) and basic materials (HPG) made up the difference for the overall index.

Yuanta Universe: Valuations and ratings

Yuanta C				uratiii	0														
	Stock		PER (x)		EPS	Growth (%	6)		PEG (x)			PBV (x)			ROE (%)			ROA (%)	
Sector	Code	2019A	2020E	2021E	2019A	2020E	2021E	2019A	2020E	2021E	2019A	2020E	2021E	2019A	2020E	2021E	2019A	2020E	2021E
Banks	ACB VN	9.1	9.4	7.8	18.1	(3.3)	20.3	0.5	n/a	0.4	2.0	2.0	1.6	24.2	24.0	22.8	1.7	1.8	1.9
	BID VN	23.6	20.3	16.7	9.1	16.5	21.4	2.6	1.2	0.8	2.2	2.1	1.9	10.5	10.9	12.4	0.5	0.5	0.6
	HDB VN	7.3	8.2	8.3	21.1	(11.9)	(1.3)	0.3	n/a	n/a	1.4	1.8	1.5	19.4	18.2	18.3	1.6	1.6	1.7
	MBB VN	10.9	10.1	7.7	14.1	8.5	31.2	0.8	1.2	0.2	1.8	1.8	1.5	19.8	18.4	20.1	1.9	1.8	2.1
	STB VN	19.7	17.9	13.3	43.3	10.5	34.3	0.5	1.7	0.4	1.5	1.4	1.2	7.9	8.0	9.8	0.5	0.5	0.6
	VCB VN	21.5	21.6	16.5	34.8	(0.6)	31.4	0.6	n/a	0.5	4.4	3.8	3.2	23.2	18.8	21.0	1.4	1.3	1.5
	VPB VN	14.5	16.8	13.1	11.6	(13.9)	28.8	1.3	n/a	0.5	2.8	2.4	2.1	21.5	15.5	17.0	2.4	1.8	2.1
Brokers	HCM VN	21.8	21.9	13.6	(49.0)	(0.3)	61.2	n/a	n/a	0.2	2.2	2.2	2.0	11.7	11.0	17.1	6.2	5.9	8.8
	SSI VN	22.1	24.1	17.3	(32.5)	(8.0)	39.4	n/a	n/a	0.4	2.1	2.0	1.8	9.8	8.7	11.4	3.6	2.9	3.5
	VCI VN	15.5	23.0	17.9	(16.3)	(32.6)	28.4	n/a	n/a	0.6	2.6	2.4	2.2	18.0	11.1	13.0	9.9	5.9	6.8
	VND VN	21.3	33.3	20.9	(4.3)	(36.1)	59.5	n/a	n/a	0.4	2.4	2.3	2.1	12.3	7.4	11.2	3.3	1.9	2.7
Energy	PVD VN	48.8	183.3	(216.6)	(4.0)	(73.4)	(184.6)	n/a	n/a	n/a	0.7	0.7	0.7	17.1	0.4	(0.3)	0.9	0.2	(0.2)
	NT2 VN	8.2	9.9	13.3	(2.7)	(17.1)	(25.3)	n/a	n/a	n/a	1.5	1.4	1.6	14.8	7.4	15.9	9.2	9.0	7.4
	PC1 VN	11.4	8.4	9.5	(32.1)	34.7	(11.3)	n/a	0.2	n/a	1.1	0.8	0.8	10.2	11.9	9.0	4.8	5.3	3.6
Consumer	MSN VN	20.9	23.2	18.9	4.8	(9.6)	22.9	4.4	n/a	0.8	3.3	2.9	2.6	17.3	13.5	14.5	8.4	7.0	8.0
	PNJ VN	21.4	23.3	17.0	(20.2)	(8.2)	36.8	n/a	n/a	0.5	3.4	3.0	2.5	28.7	25.9	20.3	17.8	16.0	13.2
	DGW VI	34.1	27.6	25.5	24.5	23.3	8.5	1.4	1.2	3.0	5.6	5.0	4.5	17.1	18.9	18.4	6.1	7.1	7.1
Oil & GAS	POW VN	15.7	13.7	12.8	(18.0)	14.1	7.5	n/a	1.0	1.7	0.9	0.9	0.9	6.8	7.4	7.6	3.9	4.5	4.5
Property	NLG VN	7.6	11.8	14.6	27.0	(35.0)	(19.0)	0.3	n/a	n/a	1.8	1.7	1.7	18.0	13.0	12.0	10.0	7.0	6.0
	NVL VN	40.9	33.0	31.0	(23.3)	23.8	6.6	n/a	1.4	4.7	4.9	4.9	4.9	10.2	11.2	11.1	3.1	3.4	3.3
	KDH VN	21.2	15.5	14.0	(15.8)	37.0	10.6	n/a	0.4	1.3	2.3	2.0	1.8	11.9	14.5	14.2	7.5	8.9	9.4
	VHM VN	18.4	14.5	10.9	20.4	27.1	33.5	0.9	0.5	0.3	1.6	1.2	0.9	30.0	28.7	28.5	11.6	11.9	12.7
Transportat	ior ACV VN	25.0	23.0	17.9	5.0	8.3	28.8	5.0	2.8	0.6	4.3	3.7	3.1	20.7	18.8	20.2	12.1	11.4	11.3

tock ratings and pricing data is as of close on April 16, 2021.

Source: Bloomberg, Yuanta Vietnam

Appendix A: Important Disclosures

Analyst Certification

Each research analyst primarily responsible for the content of this research report, in whole or in part, certifies that with respect to each security or issuer that the analyst covered in this report: (1) all of the views expressed accurately reflect his or her personal views about those securities or issuers; and (2) no part of his or her compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed by that research analyst in the research report.

Ratings Definitions

BUY: We have a positive outlook on the stock based on our expected absolute or relative return over the investment period. Our thesis is based on our analysis of the company's outlook, financial performance, catalysts, valuation and risk profile. We recommend investors add to their position.

HOLD-Outperform: In our view, the stock's fundamentals are relatively more attractive than peers at the current price. Our thesis is based on our analysis of the company's outlook, financial performance, catalysts, valuation and risk profile.

HOLD-Underperform: In our view, the stock's fundamentals are relatively less attractive than peers at the current price. Our thesis is based on our analysis of the company's outlook, financial performance, catalysts, valuation and risk profile.

SELL: We have a negative outlook on the stock based on our expected absolute or relative return over the investment period. Our thesis is based on our analysis of the company's outlook, financial performance, catalysts, valuation and risk profile. We recommend investors reduce their position.

Under Review: We actively follow the company, although our estimates, rating and target price are under review.

Restricted: The rating and target price have been suspended temporarily to comply with applicable regulations and/or Yuanta policies.

Note: Yuanta research coverage with a Target Price is based on an investment period of 12 months. Greater China Discovery Series coverage does not have a formal 12 month Target Price and the recommendation is based on an investment period specified by the analyst in the report.

Global Disclaimer

© 2019 Yuanta. All rights reserved. The information in this report has been compiled from sources we believe to be reliable, but we do not hold ourselves responsible for its completeness or accuracy. It is not an offer to sell or solicitation of an offer to buy any securities. All opinions and estimates included in this report constitute our judgment as of this date and are subject to change without notice.

This report provides general information only. Neither the information nor any opinion expressed herein constitutes an offer or invitation to make an offer to buy or sell securities or other investments. This material is prepared for general circulation to clients and is not intended to provide tailored investment advice and does not take into account the individual financial situation and objectives of any specific person who may receive this report. Investors should seek financial advice regarding the appropriateness of investing in any securities, investments or investment strategies discussed or recommended in this report. The information contained in this report has been compiled from sources believed to be reliable but no representation or warranty, express or implied, is made as to its accuracy, completeness or correctness. This report is not (and should not be construed as) a solicitation to act as securities broker or dealer in any jurisdiction by any person or company that is not legally permitted to carry on such business in that jurisdiction.

Yuanta research is distributed in the United States only to Major U.S. Institutional Investors (as defined in Rule 15a–6 under the Securities Exchange Act of 1934, as amended and SEC staff interpretations thereof). All transactions by a US person in the securities mentioned in this report must be effected through a registered broker–dealer under Section 15 of the Securities Exchange Act of 1934, as amended. Yuanta research is distributed in Taiwan by Yuanta Securities Investment Consulting. Yuanta research is distributed in Hong Kong by Yuanta Securities (Hong Kong) Co. Limited, which is licensed in Hong Kong by the Securities and Futures Commission for regulated activities, including Type 4 regulated activity (advising on securities). In Hong Kong, this research report may not be redistributed, retransmitted or disclosed, in whole or in part or and any form or manner, without the express written consent of Yuanta Securities (Hong Kong) Co. Limited.

Taiwan persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Attn: Research Yuanta Securities Investment Consulting 4F, 225, Section 3 Nanking East Road, Taipei 104 Taiwan



Vietnam Weekly Market Roundup

Hong Kong persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Attn: Research Yuanta Securities (Hong Kong) Co. Ltd 23/F, Tower 1, Admiralty Centre 18 Harcourt Road, Hong Kong

Korean persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Head Office Yuanta Securities Building Euljiro 76 Jung-gu Seoul, Korea 100–845 Tel: +822 3770 3454

Indonesia persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Attn: Research PT YUANTA SECURITIES INDONESIA (A member of the Yuanta Group) Equity Tower, 10th Floor Unit EFGH SCBD Lot 9 Jl. Jend. Sudirman Kav. 52–53 Tel: (6221) – 5153608 (General) Thailand persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Research department Yuanta Securities (Thailand) 127 Gaysorn Tower, 16th floor Ratchadamri Road, Pathumwan Bangkok 10330 Vietnam persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Research department Yuanta Securities (Vietnam) 4th Floor, Saigon Centre Tower 1, 65 Le Loi Boulevard, Ben Nghe Ward, District 1, HCMC, Vietnam



YUANTA SECURITIES VIETNAM OFFICE

Head office: 4th Floor, Saigon Centre, Tower 1, 65 Le Loi Boulevard, Ben Nghe Ward, District 1, HCMC, Vietnam

Institutional Research

Matthew Smith, CFA Head of Research Tel: +84 28 3622 6868 (ext. 3815) matthew.smith@yuanta.com.yn

Tanh Tran Analyst (Banks) Tel: +84 28 3622 6868 (3874) tanh.tran@yuanta.com.vn

Di Luu Assistant Analyst Tel: +84 28 3622 6868 (ext. 3845) di.luu@yuanta.com.yn

ul.luu@yualita.colli.vii

Institutional Sales

Huy Nguyen Head of Institutional sales Tel: +84 28 3622 6868 (3808) huy.nguyen@yuanta.com.vn Binh Truong Deputy Head of Research (O&G, Energy) Tel: +84 28 3622 6868 (3845) binh.truong@yuanta.com.vn

Tam Nguyen Analyst (Property) Tel: +84 28 3622 6868 (3874) tam.nguyen@yuanta.com.vn

Tu Nguyen Sales Trader Tel: +84 28 3622 6868 (3890) tu.nguyen1@yuanta.com.vn

Trung Nguyen Sales Trader Tel: +84 28 3622 6868 (3890) trung.nguyen2@yuanta.com.vn