

Vietnam: Banking

Close 30 Oct 2023

Price	VND 17,000
12M Target	VND 25,260

Share price performance relative to VNI



Source: Bloomberg

Market cap	US\$3.6 bn
6M avg. daily turnover	US\$8.5 mn
Outstanding shares (**)	5,214 mn
Free float	55%
FINI ownership	23.2%
Major shareholders	52.7%
2024E Asset/Equity (*)	8.2x
2024E P/E (*)	3.7x
2024E P/B (*)	0.8x
FOL Remaining Room	0.0%
2024E Dividend yield	2.9%

Source: FiinPro, (*) Yuanta Vietnam

MBB's 3Q23 Results	3Q23	% QoQ	% YoY
NII (VND bn)	9,812	3%	9%
Net Fee Inc.(VND bn)	1,079	25%	38%
Other non-II (VND bn)	604	2%	4%
Adj. TOI (VND bn)	11,494	5%	11%
Opex (VND bn)	3,334	-19%	-11%
Provision (VND bn)	1,447	20%	50%
PATMI (VND bn)	5,773	18%	18%
NPL (%)	1.89%	44bps	85bps
LLR (%)	122%	-34ppt	-86ppt
CASA (%)	36.0%	-1.1ppt	-6.5ppt

Source: Company Data, Yuanta Vietnam

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31 October 2023

Military Bank (MBB VN)

Strong credit growth

MBB reported 3Q23 PATMI of VND5.8 tn (+18% both QoQ and YoY), which was driven by higher net interest income, fees, and lower operating expenses (opex). 9M23 PATMI was VND15.7 tn (+12% YoY), fulfilling 78% of our 2023E forecast.

Details

Credit (including corporate bonds) increased by +13.7% in 9M23, which outperformed the sector's average credit growth of +6.9%.

Net interest income (NII) increased by +3% QoQ/+9% YoY to VND9.8 tn in 3Q23. Annualized NIM on average total assets was 4.84% (flat QoQ/ but -66bps YoY) in 3Q23, on our calculations.

3Q23 net fee income jumped by +25% QoQ/+38% YoY to VND1.1 tn, mostly came from "other fees". Net payment services fees were VND611bn (-26% QoQ/+50% YoY) and net brokerage commissions were VND171 bn (-64% QoQ/ vs a VND1.5tn loss in 3Q22). Net insurance fees declined -27% QoQ/-44% YoY to VND553 bn.

FX trading gains declined -31% QoQ/-44% YoY to reach VND224bn, **but trading/investment securities gains jumped by +58% QoQ/+114% YoY** to VND367 bn.

3Q23 NPL recoveries decreased by -6% QoQ/-7% YoY to VND383 bn.

MBB cut opex, **by -19% QoQ/-11% YoY.** 9M23 opex reached VND11tn (-1% YoY), resulting in adjusted CIR (excluding net other incomes) of 33% (-2ppt YoY) on our calculations.

The bank increased provisioning by +20% QoQ/+50% YoY to VND1.4tn in 3Q23, after cutting provisioning expenses in 2Q23.

However, LLR ratio decreased to 122% (-34ppt QoQ/-86ppt YoY) in 3Q23 due to rising NPLs. MBB's NPL ratio jumped to 1.89% (+44bps QoQ/+85bps YoY).

CASA ratio decreased to 36% (-1.1ppt QoQ/-6.5ppt YoY) as at 3Q23.

Exposure to corporate bonds decreased to 5.0% of total assets (vs 5.3% in 2Q23). Aggregate corporate bonds in absolute terms decreased by -5% QoQ/-17% YoY to VND41tn in 3Q23.

Our view

We believe that MBB is on track to complete its full-year guidance and our 2023E forecast, given the potential of increased credit growth and reduced funding cost in 4Q23.

MBB's CASA ratio remains the highest in the sector, which should help to reduce funding costs going forward.

The substantial increase in NPLs in 3Q23 could be a concern. Asset quality deterioration might require MBB to further increase provisioning going forward.

Valuation is attractive. <u>MBB</u> offers superior operational efficiency but trades at 0.8x 2024E PB, which is slightly below the sector's median. We thus reiterate our BUY recommendation.

ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES ARE LOCATED IN APPENDIX A.

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