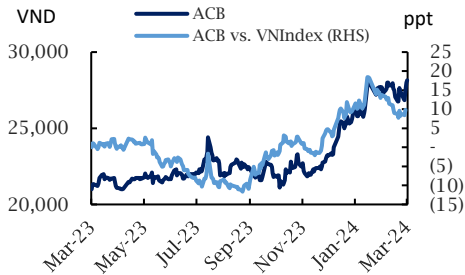


**Asia Commercial Bank [ACB VN]**
**4 April 2024**
**BUY**
**TP upside/(downside) +21%**
**Close 3 Apr 2024**
**Price VND 28,000**  
**12M Target VND 33,790**


<b>Market cap</b>	<b>US\$4.3 bn</b>
<b>6M avg. daily turnover</b>	<b>US\$9.2 mn</b>
<b>Outstanding shares</b>	<b>3,884 mn</b>
<b>Free float</b>	<b>90%</b>
<b>FINI ownership</b>	<b>30.00%</b>
<b>Major shareholders</b>	<b>28.5%</b>
<b>2024E Asset/equity (x)</b>	<b>9.6x</b>
<b>2024E P/E (x)</b>	<b>5.7x</b>
<b>2024E P/B (x)</b>	<b>1.3x</b>
<b>FOL remaining room</b>	<b>0.0%</b>
<b>2024E dividend yield (%)</b>	<b>3.6%</b>

Source: FiinPro, Yuanta Vietnam

Year	2023	2024E
<b>FCFE (VND bn)</b>	<b>8,258</b>	<b>9,800</b>
Dividend paid (VND bn)	3,377	3,884
Share buyback (VND bn)	-	-
<b>Total cash paid (VND bn)</b>	<b>3,377</b>	<b>3,884</b>
<b>FCFE – Cash paid (VND bn)</b>	<b>4,881</b>	<b>5,916</b>

Performance Ratios	2023
<b>1. Accounting Measure</b>	
ROE	24.4%
Required rate of return	12.6%
<b>ROE – Cost of Equity</b>	<b>11.9%</b>
<b>2. Stock Performance Measure</b>	
Returns on stock	30.6%
Required rate of return	12.6%
<b>Jensen's alpha</b>	<b>18.0%</b>

Source: Company data, Yuanta Vietnam

**Research Analyst:**
**Tanh Tran**

 +84 28 3622 6868 ext  
 3874

[tanh.tran@yuanta.com.vn](mailto:tanh.tran@yuanta.com.vn)
**Bloomberg code: YUTA**
**Event**

ACB held its annual general meeting on Apr 4 and disclosed its targets for 2024. ACB will pay a 15% stock dividend and 10% cash dividend (VND1,000/share) in 2024.

**Key Takeaways**

**ACB targets 2024E PBT of VND22 tn (+10% YoY)**, which is lower than our PBT forecast of VND24 tn (+21% YoY). In 1Q24, ACB's PBT decreased by -3% QoQ and -5% YoY, which was largely attributable to increased provisioning. 1Q24 ACB's PBT result represents 22% of its full-year target and 20% of our 2024E forecast.

**The bank aims for a credit growth of 14% YoY** (versus our forecast of 15% YoY). In 1Q24, ACB's credit growth was 3.7% YTD (versus -0.6% YTD in the same period last year), mostly from corporate clients (+10% YTD).

**Deposits increased by +2.1% YTD, and CASA deposits were up by +6.4% YTD.** CASA ratio improved by +1ppt to 23% in 1Q24.

**Capital level is strong**, with CAR at 12.5% as at 1Q24.

**Dividend policy:** ACB plans to pay a cash dividend of 1,000 VND/share from the 2023's retained earnings in 3Q24, resulting in a dividend yield of 3.6%. The bank will also issue 583 mn shares to pay a stock dividend and increase its charter capital to VND44.7 tn (+15% vs. 2023) in 3Q24. ACB plans to maintain that same dividend policy for the next year.

**Our view**

**We maintain our credit growth forecast at 15% for 2024E.** We think that ACB's solid balance sheet (with low NPL ratio of 1.2% and no exposure to corporate bonds) and strong capital with Tier 1 of 12.9% should allow for a higher credit quota from the SBV.

**Our PATMI forecast is VND19.4 tn (+21% YoY) in 2024E**, which is nearly unchanged from our previous forecast in Aug 2023.

**Dividend policy assessment:** ACB's FCFE was higher than its dividend payment in 2023. It generated an excess return of about 12% and delivered significant alpha for its shareholders of 18%. *(please see tables on the left)*

**Thus**, ACB can keep its current cash dividend policy. It is also acceptable to reduce cash payment given its high excess return and significant alpha.

**We believe that [ACB](#) deserves a premium over peers** given its strong operational results and solid asset quality. We expect 2024E ROE to reach 24% compared to the sector median of 18%. Our TP implies 2024E P/B of 1.5x and 12-month TSR of 25%. **Reiterate BUY.**

**ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES ARE LOCATED IN APPENDIX A.**

Yuanta does and seeks to do business with companies covered in its research reports. As a result, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making their investment decision.

---

## Appendix A: Important Disclosures

### Analyst Certification

Each research analyst primarily responsible for the content of this research report, in whole or in part, certifies that with respect to each security or issuer that the analyst covered in this report: (1) all of the views expressed accurately reflect his or her personal views about those securities or issuers; and (2) no part of his or her compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed by that research analyst in the research report.

### Ratings Definitions

**BUY:** We have a positive outlook on the stock based on our expected absolute or relative return over the investment period. Our thesis is based on our analysis of the company's outlook, financial performance, catalysts, valuation and risk profile. We recommend investors add to their position.

**HOLD–Outperform:** In our view, the stock's fundamentals are relatively more attractive than peers at the current price. Our thesis is based on our analysis of the company's outlook, financial performance, catalysts, valuation and risk profile.

**HOLD–Underperform:** In our view, the stock's fundamentals are relatively less attractive than peers at the current price. Our thesis is based on our analysis of the company's outlook, financial performance, catalysts, valuation and risk profile.

**SELL:** We have a negative outlook on the stock based on our expected absolute or relative return over the investment period. Our thesis is based on our analysis of the company's outlook, financial performance, catalysts, valuation and risk profile. We recommend investors reduce their position.

**Under Review:** We actively follow the company, although our estimates, rating and target price are under review.

**Restricted:** The rating and target price have been suspended temporarily to comply with applicable regulations and/or Yuanta policies.

Note: Yuanta research coverage with a Target Price is based on an investment period of 12 months. Greater China Discovery Series coverage does not have a formal 12 month Target Price and the recommendation is based on an investment period specified by the analyst in the report.

### Global Disclaimer

© 2023 Yuanta. All rights reserved. The information in this report has been compiled from sources we believe to be reliable, but we do not hold ourselves responsible for its completeness or accuracy. It is not an offer to sell or solicitation of an offer to buy any securities. All opinions and estimates included in this report constitute our judgment as of this date and are subject to change without notice.

This report provides general information only. Neither the information nor any opinion expressed herein constitutes an offer or invitation to make an offer to buy or sell securities or other investments. This material is prepared for general circulation to clients and is not intended to provide tailored investment advice and does not take into account the individual financial situation and objectives of any specific person who may receive this report. Investors should seek financial advice regarding the appropriateness of investing in any securities, investments or investment strategies discussed or recommended in this report. The information contained in this report has been compiled from sources believed to be reliable but no representation or warranty, express or implied, is made as to its accuracy, completeness or correctness. This report is not (and should not be construed as) a solicitation to act as securities broker or dealer in any jurisdiction by any person or company that is not legally permitted to carry on such business in that jurisdiction.

Yuanta research is distributed in the United States only to Major U.S. Institutional Investors (as defined in Rule 15a-6 under the Securities Exchange Act of 1934, as amended and SEC staff interpretations thereof). All transactions by a US person in the securities mentioned in this report must be effected through a registered broker-dealer under Section 15 of the Securities Exchange Act of 1934, as amended. Yuanta research is distributed in Taiwan by Yuanta Securities Investment Consulting. Yuanta research is distributed in Hong Kong by Yuanta Securities (Hong Kong) Co. Limited, which is licensed in Hong Kong by the Securities and Futures Commission for regulated activities, including Type 4 regulated activity (advising on securities). In Hong Kong, this research report may not be redistributed, retransmitted or disclosed, in whole or in part or and any form or manner, without the express written consent of Yuanta Securities (Hong Kong) Co. Limited.

Taiwan persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Attn: Research  
Yuanta Securities Investment Consulting  
4F, 225,  
Section 3 Nanking East Road, Taipei 104  
Taiwan

Hong Kong persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Attn: Research  
Yuanta Securities (Hong Kong) Co. Ltd  
23/F, Tower 1, Admiralty Centre  
18 Harcourt Road,  
Hong Kong

Korean persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

---

Head Office  
Yuanta Securities Building  
Euljiro 76 Jung-gu  
Seoul, Korea 100-845  
Tel: +822 3770 3454

Indonesia persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Attn: Research  
PT YUANTA SECURITIES INDONESIA  
(A member of the Yuanta Group)  
Equity Tower, 10th Floor Unit EFGH  
SCBD Lot 9  
Jl. Jend. Sudirman Kav. 52-53  
Tel: (6221) - 5153608 (General)

Thailand persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Research department  
Yuanta Securities (Thailand)  
127 Gaysorn Tower, 16th floor  
Ratchadamri Road, Pathumwan  
Bangkok 10330

Vietnam persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Research department  
Yuanta Securities (Vietnam)  
4th Floor, Saigon Centre  
Tower 1, 65 Le Loi Boulevard,  
Ben Nghe Ward, District 1,  
HCMC, Vietnam

**For U.S. persons only:** This research report is a product of Yuanta Securities Vietnam Limited Company, under Marco Polo Securities 15a-6 chaperone service, which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

Research reports are intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a-6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor. In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, Yuanta Securities Vietnam Limited Company has entered into a chaperoning agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo").

Transactions in securities discussed in this research report should be affected through Marco Polo or another U.S. registered broker dealer.

# YUANTA SECURITIES NETWORK

## YUANTA SECURITIES VIETNAM OFFICE

**Head office:** 4<sup>th</sup> Floor, Saigon Centre, Tower 1, 65 Le Loi Boulevard, Ben Nghe Ward, District 1, HCMC, Vietnam

**Matthew Smith, CFA**

Head of Research

Tel: +84 28 3622 6868 (ext. 3815)

[matthew.smith@yuanta.com.vn](mailto:matthew.smith@yuanta.com.vn)

**Tanh Tran**

Analyst (Banks)

Tel: +84 28 3622 6868 (ext. 3874)

[tanh.tran@yuanta.com.vn](mailto:tanh.tran@yuanta.com.vn)

**Di Luu**

Analyst (Consumer)

Tel: +84 28 3622 6868 (ext. 3845)

[di.luu@yuanta.com.vn](mailto:di.luu@yuanta.com.vn)

**Binh Truong**

Deputy Head of Research (O&G, Energy)

Tel: +84 28 3622 6868 (ext. 3845)

[binh.truong@yuanta.com.vn](mailto:binh.truong@yuanta.com.vn)

**Tam Nguyen**

Analyst (Property)

Tel: +84 28 3622 6868 (ext. 3874)

[tam.nguyen@yuanta.com.vn](mailto:tam.nguyen@yuanta.com.vn)

**An Nguyen**

Assistant Analyst

Tel: +84 28 3622 6868 (ext. 3845)

[an.nguyen@yuanta.com.vn](mailto:an.nguyen@yuanta.com.vn)

### Institutional Sales

**Lawrence Heavey**

Head of Institutional Sales

Tel: +84 28 3622 6868 (ext. 3835)

[lawrence.heavey@yuanta.com.vn](mailto:lawrence.heavey@yuanta.com.vn)

**Dat Bui**

Sales Trader

Tel: +84 28 3622 6868 (ext. 3941)

[dat.bui@yuanta.com.vn](mailto:dat.bui@yuanta.com.vn)

**Anh Nguyen**

Sales Trader Supervisor

Tel: +84 28 3622 6868 (ext. 3909)

[anh.nguyen2@yuanta.com.vn](mailto:anh.nguyen2@yuanta.com.vn)

**Hien Le**

Sales Trader

Tel: +84 28 3622 6868

[hien.le@yuanta.com.vn](mailto:hien.le@yuanta.com.vn)

**Vi Truong**

Sales Trader

Tel: +84 28 3622 6868 (ext. 3940)

[vi.truong@yuanta.com.vn](mailto:vi.truong@yuanta.com.vn)

---