

Vietcombank [VCB VN]

5 May 2025

BUY

TP Upside +35%

Close 5 May 2025

Current Price VND 57,100 12M Target VND 77,197 * TP is adjusted for dividends

Share price performance relative to VNI



Source: Bloomberg

Market cap	US\$18 bn
6M avg. daily turnover	US\$6.9 mn
Outstanding shares	8,356 mn
Free float	11%
FINI ownership	22.5%
Major shareholders	90%
2025E Asset/Equity (*)	9.6x
2025E P/E (*)	11x
2025E P/B (*)	2.0x
FOL Remaining Room	6.5%
2025E Dividend yield (*)	0.0%

Source: FiinPro, (*) Yuanta Vietnam

VCB's Results	1Q25	% QoQ	% YoY
NII (VND bn)	13,687	-1%	-3%
Net Fee Inc.(VND bn)	806	-13%	-44%
Adj. TOI (VND bn)	16,602	1%	-1%
Opex (VND bn)	5,652	-20%	12%
Provision (VND bn)	752	-2427%	-50%
PATMI (VND bn)	8,696	2%	1%
NPL (%)	1.03%	6bp	-20bp
LLR (%)	216%	-7ppt	16ppt
CASA (%)	35.4%	-1.3ppt	71bp
Source: Company Data	v Data Vuanta Vietnam		

Source: Company Data, Yuanta Vietnam



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Tepid credit growth and lowered provisioning

1Q25 PATMI increased slightly by +1.5% QoQ/+1.4% YoY to VND8.7 tn, completing 20% of our 2025E forecast, with this modest growth mostly from reduced provisioning (-50% YoY). Net interest income fell by -2.8% YoY as VCB lowered interest rates to support borrowers.

Details

Credit increased by only 1.2% QoQ in 1Q25, far below the sector's total of 3.9% QoQ and VCB's annual credit growth target of 16.3% YoY. Interest income increased by only +4.2% QoQ/+2.3% YoY, while interest expenses jumped by 11.8% QoQ/+9.5% YoY in 1Q25. As a result, net-II was down by -1.1% QoQ/-2.8% YoY In 1Q25.

Annualized NIM was 2.61% (-15bp QoQ/-51bp YoY) based on average assets.

VCB says US tariffs could have a significant impact on VCB as it holds ~20% market share in international payments and trade finance.

Gains from FX jumped by +28% QoQ/+69% YoY to VND2.0 tn in 1Q25, and net other income was VND663 bn (-48% QoQ/ but +30% YoY).

VCB cut provisioning by -50% YoY, demonstrating the advantages of earnings management flexibility due to its sector-high LLR coverage.

Aggregated NPLs were up by +8% QoQ but down -3% YoY, and the NPL ratio increased by +6bp QoQ but fell -20bp YoY to 1.03% in 1Q25. Thus, LLR coverage reached 216% (-7ppt QOQ/+16ppt YoY) in 1Q25.

CASA deposits were VND534 tn (-4% QoQ/ but +14% YoY), driving the CASA ratio to 35.4% (-1.3ppt QoQ/but +71bp YoY).

VCB announced that it will issue up to 543.1 million shares (6.5% of its current shares outstanding) to a maximum 55 investors, including strategic and professional stock investors, during 2025–26.

Our view

Earnings quality was weak, supported mainly by reduced provisioning. **Credit growth was tepid,** probably due to low credit demand as well as VCB's prudent risk management approach.

NPLs inched up in 1Q25 but remained the lowest in the sector at 1.03%. VCB's LLR ratio declined sequentially but remains the highest in the sector, reflecting the bank's solid asset quality.

VCB is trading at 2.0x 2025E P/B, well below its 10-year average. Our target price implies 35% expected upside.

Catalyst: The planned stake sale could serve as a key catalyst for the stock price. We estimate that the stake sale would improve the bank's CAR by about 2ppt to around 14% upon completion.

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